



**Waleed Hilal, FCCA, ESAA, FMVA,  
EST, IFA, CIFE, CA (EG)**

**Managing Director & Founder  
Vision Consulting Group**

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- Waleed Hilal comes with more than 25 years of experience in the business.
- He is a Fellow Member of the Association of Chartered Certified Accountants (ACCA) in the UK.
- Member of the Egyptian Society of the Accountants and Auditors.
- Financial Modelling and Valuation Analyst, Corporate Finance Institute (CFI)
- Certified Islamic Finance Expert (CIFE)
- Post-graduate Diploma in Accounting & Finance from the American University in Cairo (AUC).
- Chartered Accountant & licensed in Egypt by the Ministry of Finance & Central Bank of Egypt.
- Member of the Egyptian Society of Taxation.
- Member of the International Fiscal Association.
- Member of the Chartered Accountants Association in Egypt.
- Mr. Hilal is a writer in the field of Taxation and has Articles at both Egyptian and International Magazines regarding Taxation in Egypt.

## Proven Track Record

- Waleed has a cumulative Audit; Assurance & Advisory experience being working with diversified clients' base in different industries.
- Waleed has a wide accumulated Tax Advisory experience driven from working with big four firms, where he was responsible for the Tax planning and compliance (Direct and Indirect Taxes) for reputable multi-nationals and regional companies in diversified fields of Businesses.
- Also Waleed has a proven Tax Advisory and Compliance (Direct and Indirect Taxes) record working taking a Middle East and Africa regional roles in different MNCs.
- Non-executive Board Member at different Entities in Egypt.

## Capabilities

- He has a Strong Audit, Assurance & Business Advisory Services experiences in diversified industries.
- Strong Tax Advisory Services such as advising the Clients of their Tax obligations and ways of meeting them as well as advising the clients of the effect which the changes in Laws & Regulations will impact their business and tax obligations accordingly.
- Assisting the clients with Tax Planning to optimize their tax position.
- Participated in lots of successful Merger and Acquisitions transactions, leading the tax role of it.
- Participated in Tax Restructuring Transactions.
- Advised on Transfer Pricing Issues including the TP Systems and Documentation.
- Preparing Tax Risk Studies including managing of risk on light of current Tax Rules and Regulations.
- Waleed is specialized in areas of International Taxes, M&A, Indirect Taxes (VAT) and Transfer Pricing.